

# QUESTIONS TO ASK WHEN SELECTING YOUR GOLF COURSE

Selecting the correct venue is an important part of making your tournament a success. You need to find a good course with a great location that meets your needs and fits in your budget. Let's be honest, unless you've planned several golf events, knowing which questions to ask is a bit of a mystery. No worries, below is a list of ten questions that will get you started off on the right foot.

1. Do you have any references of other tournaments held at your course?
2. How many players are required for a group discount?
3. Are you able to accommodate overages of players? If so, what's the maximum number of players?
4. What's the policy on outside drinks and/or food?
5. What does the tournament package include? (i.e. outside services, range balls, gratuity, etc.)
6. Is scoring included in the fee?
7. Are there any additional fees or is the price per player all inclusive?
8. Will you (the course) print up cart signs, rule sheets, proximities, etc.?
9. Is there a rain out policy?
10. How long does a tournament round like ours typically take at your course?
11. Do you have a breakfast/lunch/dinner package and can non-players take part? If so, what's the format? (buffet, sit-down, take order, etc)
12. How many beverage carts will be on the course?
13. What types of credit cards are accepted? Do you accept checks and/or cash?
14. Is there a minimum Food and Beverage fee?
15. Do you allow outside coolers – empty or full?
16. What's the "Buy-Out" Fee? (The fee to have the entire course to yourself with no concurrent play)
17. Do you have a Class A PGA Professional on staff to witness our Million Dollar Shot Contest?
18. Do you allow signs and banners to be displayed? If so, are there any restrictions on companies? (Liquor Companies, Religious Foundations, etc.)
19. Will you provide additional carts for tournament staff?
20. Who sets up the course (yardage, pin locations, course markings)? Can we alter the yardages and pin locations if need be?
21. Are there any course maintenance programs scheduled for prior to our tournament? (i.e. overseeding, aerations, topdressing, etc)
22. How many tournaments do you conduct each season?
23. What's your course dress code?
24. Is the facility soft spike only or are metal spikes allowed?
25. Does the facility apply an automatic corkage fee?



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